
MANAGEMENT
TRAINING
SKILLS
EMOTIONAL
CONDUCT
RISK
MISSION
LEADERSHIP
TEAM
STRENGTH
COMMITMENT
INNOVATION
MOTIVATION
TRUST
COMMERCE

Definition:

- Management is defined from different perspectives, like social science it is The process a particular purpose is executed and supervised through
- Henry Fayol defined it as To manage is to forecast and plan، to organize، to command، to coordinate، and to control. Besides Management is the process of optimizing human، material، and financial contributions for the achievement of organizational goals

Management Process



Planning



Organizing



Staffing



Directing



Coordinating



Controlling

- To sum up with a clear definition, management is The process of achieving the goals set by investing the available resources, according to the specific science, and within a specific environment).

Management importance:

- It can be said that management is an important element in the individual's life, the organization and society, and its absence can affect the firm or any institution negatively.
- Implementing the management techniques will result the following points:

Importance of Management

1. Encourages Initiative
2. Encourages Innovation
3. Facilitates Growth and Expansion
4. Improves Life of Workers
5. Improves Corporate Image
6. Motivates Employees
7. Optimum Use of Resources
8. Reduces Wastage
9. Increases Efficiency
10. Improves Relations
11. Reduces Absenteeism and Labour Turnover
12. Encourages Teamwork



- The increasing growth in the inputs to the production process and working personnel.
- Adequate profit
- Previous planning for future plans
- Careful selection of staff
- The existence of an organizational structure that covers all the activities of the institution and links all its parts together
- Preserving the firm’s healthy environment


Time Sheet
Period Start Date
Period End Date
Enter Values
Loan Details
Total Interest Based On Proposed Payment
Total Interest Based On Min. Payment
Months To Payoff Based On Proposed Payment
Months To Payoff Based On Min Payment
22
ALL METRICS
METRIC
THIS YEAR (SOLD)
LAST YEAR (COST)
% CHANGE
5 YEAR TREND
REVENUES
OPERATING EXPENSES
OPERATING PROFIT
DEPRECIATION
INTEREST
NET PROFIT

The role of management in performance

- Guide the firm to achieve its purposes
- Design the activities to their right personnel; if activities are designed effectively, the production of each worker in the organization contributes to the achievement of all organizational goals.


GOAL
ACHIEVED